



**EXPERIENCED
ENERGY
SOLUTIONS**

SAVING YOU TIME, MONEY AND ENERGY



**EXPERIENCED
SOLAR & EV
SOLUTIONS**

ENERGY EFFICIENCY SPECIALIST

Case study: Culina Group



Experienced Energy Solutions (EES) secured a three-year partnership with Culina Group Ltd. This partnership will see EES providing a flexible purchasing agreement and a more sustainable way of purchasing energy.

What we did

The team at EES built a strong relationship with Culina Group, investing time and resources to fully understand the business' large, complex energy requirements. Through this period, EES created a solution for the Logistics firm to utilise flexible energy purchasing rather than traditional fixed energy contracts used previously.

Our Solution

Culina Group will join the EES flexible procurement group, which allows their business the ability to have multiple purchasing decisions throughout a contract period, versus a traditional fixed contract method.

This type of energy purchasing takes advantage of fluctuations in energy markets and removes any additional risk built into the unit rate by the energy suppliers on a traditional fixed contract.

Outcome for Culina Group

The move to flexible energy purchasing will mean greater purchasing power for Culina Group, maximised value for money and access to the best energy rates in a volatile market.



"We are really excited to start our energy journey with EES. I must say, it has been a pleasure to get to know Dom and the team. EES have really taken the time to understand the complexity of our business and energy requirements. The move to flexible energy purchasing will be a real game-changer for us, and I can't wait to see what the future holds for our partnership"

Robert White, Director of Facilities, Culina Group Ltd.

"We are thrilled to be working with Culina Group. Securing this three year partnership shows the value of putting our customers' needs first and investing time in understanding our customers. We look forward to supporting Culina Group on their journey towards greater sustainability through their energy purchasing"

Dominic O'Brien, Managing Director - EES



0121 274 3573



hello@experiencedenergy.co.uk



experiencedenergy.co.uk